

Daniil Shakhovskiy

AI PRODUCT LEAD | PRODUCT STRATEGY, RESEARCH & APPLIED AI

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EXECUTIVE PROFILE

AI product leader with 7+ years across B2B SaaS, enterprise software, startups, and consulting in European and U.S. markets. Builds products from research and discovery through strategy, roadmap, delivery, go-to-market, and scale. Hands-on with LLM-powered workflows, RAG knowledge systems, AI agents, and automation. Led cross-functional teams, co-founded products with two exits, and built an AI solution that reached \$280K monthly recurring revenue within eight months.

CORE EXPERTISE

AI Product Strategy | Product Discovery & User Research | Market & Competitive Research | Generative AI / LLMs | AI Agents & Workflow Automation | RAG & Knowledge Systems | B2B SaaS | Enterprise Software | Product Roadmaps | Prioritization | Product-Market Fit | Go-to-Market | Stakeholder Management | Investor Communication | Cross-functional Leadership

Technology: GPT-4, Claude, Llama, LangChain, vector databases, AI automation and integrations

PROFESSIONAL EXPERIENCE

RobosizeME

May 2026 - Present

AI-powered workflow automation for hospitality

Head of Product & Forward Deployed Engineer

Olomouc, Czechia

- Own company-wide product direction: define what to build, in what sequence, and why, translating business and customer needs into strategy and prioritized delivery.
- Build and operationalize in-house AI products and AI-driven integrations across product, engineering, deployment, and customer workflows.
- Turn deployment-heavy automations into self-serve products, enabling customers to connect solutions directly through the website without manual setup.

Lexicon Labs

Dec 2023 - Feb 2026

AI automation and product studio

Co-Founder / AI Automation Agency Lead

Prague, Czechia

- Built a personalized AI nutrition assistant using blood-test data; reached \$280K in monthly recurring revenue within eight months.
- Delivered GenAI products for document automation and enterprise knowledge systems using GPT-4, Claude, Llama, RAG pipelines, LangChain, and vector databases.
- Led a cross-functional team of seven engineers and designers from discovery to product-market fit, owning roadmap, prioritization, delivery, and scale-up.

My Heirloom

May 2022 - Apr 2026

Consumer technology startup

Advisory Board Member (Jun 2023 - Apr 2026) | CTO & Co-Founder (May 2022 - Jun 2023)

Chicago, Illinois, United States

- Set product and technology direction, established operating foundations, and aligned roadmap and resources with growth objectives.
- Created business-continuity and data-protection plans; later advised the board on growth strategy, innovation, and resource allocation.

ADDITIONAL EXPERIENCE

- Deloitte

AI Technology Research Consultant - External

- Researched emerging AI technologies and commercial applications across business functions, evaluating use cases, capabilities, adoption risks, and implementation opportunities.
 - Converted technical findings into strategic analysis and practical recommendations for business stakeholders.

Jan 2022 - Oct 2023
- Coders Lab CZ & SK

AI Corporate Trainer

Czechia
 - Designed and delivered hands-on corporate AI training that helped teams adopt AI tools, automate workflows, and apply new capabilities in day-to-day operations.

May 2025 - Jan 2026
- Initio Capital

Venture Partner

San Francisco, California, United States
 - Sourced and evaluated startups, assessing product differentiation, market opportunity, team strength, and investment readiness; connected high-potential founders with strategic investors.

Jan 2025 - Jan 2026
- TAMADA Group s.r.o.

Digital agency

Founder / Business Owner

Prague, Czechia
 - Owned delivery of 26 web, mobile, design, and research projects across Europe, coordinating client discovery, scope, execution, and outcomes.

Apr 2021 - Jan 2024
- Independent Product Ventures

InfluenceUP and InfluenceAR NFT

Founder / Product Owner

Prague, Czechia
 - Built and launched two startup products through successful exits; completed the Seed Starter and Perry Talents SK accelerator programs and delivered public investor pitches.

Jul 2019 - May 2022
- Abridge

Machine Learning Research Assistant - External

- Supported ML research through technology analysis and evaluation of machine-learning approaches and practical applications on a six-month contract.

May 2021 - Oct 2021
- Veeam Software

Product Analyst (Jan 2019 - Jul 2019) | Employer Brand Specialist (Feb 2018 - Jan 2019)

Prague, Czechia
 - Translated customer change requests and emerging problems into technical requirements and product documentation, partnering with development teams to protect scope, timelines, and budgets.
 - Earlier researched product and brand opportunities and supported positioning, messaging, and event-led brand growth.

Feb 2018 - Jul 2019

EDUCATION

University of Finance and Administration, Prague Bachelor's Degree, Applied Informatics 2020 - 2024	Thesis: Traffic Sign Recognition using convolutional neural networks and the GTSRB dataset
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LANGUAGES

Russian - Native / Bilingual | English - Full Professional | Czech - Native / Bilingual | Spanish - Elementary

SELECTED PRESS & COMMENTARY

Forbes AI adoption in Czech companies	CT24 Face-recognition shutdown at airports
iDNES AI and the job market	Svet hospodarstvi AI will change work, not take it
Dum a zahrada How AI reshapes the labour market	